



PAETEC

NEWS RELEASE

PAETEC Media Contact

Chris Muller
PAETEC
(585) 340-8212
chris.muller@paetec.com

PAETEC Investor Contact

Pete Connoy
PAETEC
(585) 340-2649
pete.connoy@paetec.com

MobileIron Media Contact

Adam Stein
MobileIron
(408) 656-4125
adam@mobileiron.com

MobileIron and PAETEC Software Announce Strategic Marketing Alliance at Annual Users Conference

Combination to give IT Managers ability to manage smart phones across an organization, control costs and even quickly locate lost mobile devices.

May 10, 2010 – Mountain View, Calif., and Fairport, N.Y. – MobileIron, Inc. and PAETEC Software Corp., a subsidiary of PAETEC Holding Corp, today announced the formation of a strategic marketing alliance to help business Smartphone users combine the immense benefits of [MobileIron's Virtual Smartphone Platform](#) with the strength of PAETEC Software's [PINNACLE Communications Management Suite](#). The two deliver a powerful combination of business intelligence on wireless device usage and spend as well as policy and security enforcement. The signing coincides with the kick-off of the sixteenth annual PINNACLE Users Conference that will be hosted from the Chicago Sheraton from May 10 through May 12, 2010.

This year's PINNACLE User Conference will include more than 300 attendees from over 100 institutions. MobileIron's Co-Founder and Chief Customer Officer [Ajay Mishra](#) will be giving opening remarks at the event highlighting the value of integrating MobileIron's industry leading smartphone management solution to the PINNACLE Communication Management Suite.

Bob Tinker, chairman and CEO of MobileIron said, "With the proliferation of smartphones globally, organizations are more susceptible than ever to security threats, increasing usage costs and mobile policy infractions. With the synergy of MobileIron and PINNACLE capabilities, our unique offering helps solve these challenges. Now, enterprise mobile administrators can proactively monitor and control usage through automated real-time interaction with the end user.

Overage and roaming charges are also significantly reduced and lost phones are easily located through integrated mapping tools”.

“Combining the PINNACLE Business Intelligence capabilities used by hundreds of the nations’ largest institutions and MobileIron’s unmatched visibility of mobile devices gives telecom and IT managers unique capabilities,” said [Larry Foster](#), president of PAETEC Software Corp.

“Integrating PINNACLE with MobileIron will allow our customers to administer significant aspects of security management of wireless devices, which includes locking the device, selective wiping of files, email and other applications and schedule device backups without leaving the PINNACLE interface” says Cope Ustunkok, PINNACLE product manager. “Troubleshooting the devices by providing remote access to the system administrator and real-time insight into device characteristics will allow technicians to more effectively and efficiently manage the resolution of incidents”.

About MobileIron, Inc.

MobileIron is solving the problems CIOs face as business data moves to the smartphone. The [MobileIron Virtual Smartphone Platform](#) is the first solution to give IT and users real-time intelligence and control over smartphone content, activity, and apps in order to secure the enterprise, reduce wireless cost, and improve the mobile user experience. MobileIron's investors include Norwest Venture Partners, Sequoia Capital, and Storm Ventures. For more information, please visit www.mobileiron.com.

About PAETEC Software Corp.

PAETEC Software Corp, a subsidiary of PAETEC Holding Corp. (NASDAQ GS: PAET), a FORTUNE 1000 company, specializes in licensed and managed solutions to support business service management (BSM) for IT Service Support and Service Delivery operations using the [PINNACLE Communication Management Suite](#). For more information, visit www.pinnaclecorp.com

#