



**PAETEC**

**NEWS RELEASE**

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**PAETEC Announces General Availability to Nortel® Switch Owners of Switch Manager Module for PINNACLE Communications Management Suite V6**

Nortel Switch Owners Can Experience Powerful Process and Efficiency Gains as a Result of New Nortel/PINNACLE V6 Integration

FAIRPORT, N.Y. - (August 27, 2008) – PAETEC Software Corp., a division of PAETEC Holding Corp. (NASDAQ GS: PAET), today announced the availability of its Switch Manager Module for Nortel® for Version 6 of the award-winning PINNACLE Communications Management Suite. Owners of Nortel Meridian®, Succession®, Meridian SL-100® and CS 2100® switches can now streamline processes, eliminate errors and duplicate data entry, and maximize the return on their PINNACLE investment as a result of this powerful enhancement to the industry's leading Service Lifecycle Management application suite.

“We implemented PAETEC’s PINNACLE Switch Manager for our Nortel CS 1000M Succession switch and realized immediate results,” said Harry Morita, ITS Telecommunications User Services Manager for the University of Hawaii. “We are saving significant time by automatically updating the switch without the need for programmers. Not only are we saving money, but our improved turnaround time on orders also makes our customers extremely happy.”

This new switch integration capability in PINNACLE V6 follows on the heels of PAETEC’s April 23, 2008, commercial release of PINNACLE Communications

Management Suite Version 6, the most advanced yet flexible solution for achieving total Service Lifecycle Management (SLM) of critical IT resources. In June, PINNACLE V6 was named the 2007 Product of the Year by Technology Marketing Corporation's (TMC) *Communications Solutions* magazine.

PINNACLE is a fully integrated next-generation software suite that offers large organizations the ability to enable effective communications lifecycle management and to consolidate the management and delivery of all technology-related services. Among its many benefits to Nortel switch owners, this new Switch Manager feature empowers IT administrators to:

- Eliminate the need to learn complex switch commands
- Reduce provisioning time by using templates for common configurations
- Automatically synchronize switch/PINNACLE databases
- Eliminate duplicate data entry and associated risk of errors
- Integrate Moves, Adds, Changes, Disconnects (MACD) and PINNACLE processes

“PINNACLE Version 6 sets the benchmark by unifying Telecom Expense Management (TEM), Service Management, Operations Management, and Regulatory Compliance into a single suite for complete management of an organization’s IT infrastructure,” said Larry Foster, Vice President and General Manager for PINNACLE Software Solutions.

“Today, our Switch Manager for Nortel module raises the bar again by seamlessly integrating critical Nortel and PINNACLE business systems with the ultimate goal of improving efficiencies and return on investment for our mutual customers.”

For more information on PINNACLE, please visit [www.pinnsoft.com](http://www.pinnsoft.com).

Trademarks: Nortel, Meridian, and Succession are registered trademarks of Nortel Networks Limited Corporation. PINNACLE Switch Manager and PINNACLE Communications Management Suite are not manufactured by, or in any way affiliated with, sponsored by, or licensed by Nortel or Nortel Networks Limited Corp.

### **About PAETEC**

PAETEC (NASDAQ GS: PAET) is personalizing communications solutions for business customers across the United States. We offer a comprehensive suite of data, voice, and IP services, as well as enterprise communications management software, network

security solutions, CPE, and managed services. For more information, visit [www.paetec.com](http://www.paetec.com).